

# 1 The Type I Tobit Model

$$\begin{aligned}y_i^* &= \mathbf{x}'_i \boldsymbol{\beta} + \varepsilon_i, \\y_i &= y_i^* \text{ if } y_i^* > 0 \\y_i &= 0 \text{ if } y_i^* \leq 0\end{aligned}$$

Wooldridge distinguishes between two different applications of this model:

## 1. Censored data.

"Top coding" typical example:

$$\begin{aligned}E(\textit{wealth}^* | \mathbf{x}) &= \mathbf{x}\boldsymbol{\beta} \\ \textit{wealth} &= \min(\textit{wealth}^*, 200) \\ \textit{wealth}^* &= \mathbf{x}\boldsymbol{\beta} + u, \quad u | \mathbf{x} \sim \mathbf{N}(0, \sigma^2)\end{aligned}$$

## 2. Corner solution outcomes

Example: Engel curves for alcohol and tobacco consumption:

$$w_j = \alpha_{ji} + \beta_{ji} \log x_i + \varepsilon_{ji},$$

where  $w_j$  is the budget share of commodity  $j$ ,  $\beta_{ji}$  is the income elasticity that can depend on household characteristics,  $x$  is income.

$$\begin{aligned}w_{ji}^* &= \alpha_{ji} + \beta_{ji} \log x_i + \varepsilon_{ji}, \\w_{ji} &= w_{ji}^* \text{ if } w_{ji}^* > 0 \\ &= 0 \text{ otherwise.}\end{aligned}$$

Different outcomes from this model can be interesting, e.g.  $P(y = 0)$ ,  $E(y | \mathbf{x}, y > 0)$ ,  $E(y | \mathbf{x})$ .

Remember from the threshold model

$$\begin{aligned} P(y_i = 0) &= P(y_i^* \leq 0) = P(\varepsilon_i \leq -\mathbf{x}'_i \boldsymbol{\beta}) = \\ P\left(\frac{\varepsilon_i}{\sigma} \leq \frac{\mathbf{x}'_i \boldsymbol{\beta}}{\sigma}\right) &= \Phi\left(-\frac{\mathbf{x}'_i \boldsymbol{\beta}}{\sigma}\right) = 1 - \Phi\left(\frac{\mathbf{x}'_i \boldsymbol{\beta}}{\sigma}\right) \end{aligned}$$

Implies that

$$P(y_i > 0) = \Phi\left(\frac{\mathbf{x}'_i \boldsymbol{\beta}}{\sigma}\right)$$

## 2 Truncated normal distributions

Censored random variables:

$$\begin{aligned}y_i &= y_i^* \text{ if } y_i^* > c \\y_i &= c \text{ if } y_i^* \leq c\end{aligned}$$

Truncated random variables:

$$\begin{aligned}y_i &= y_i^* \text{ if } y_i^* > c \\&\text{nothing if } y_i^* \leq c\end{aligned}$$

### Truncated normal

If the distribution is truncated from below.

$$f(y|Y \geq c) = \frac{f(y)}{P(Y \geq c)} \text{ if } y \geq c \\0 \text{ otherwise}$$

If  $Y \sim N(\mu, \sigma^2)$  then

$$E(Y|Y \geq c) = \mu + \sigma \lambda_1(c^*) \geq \mu,$$

where  $\lambda_1(c) = \frac{\phi(c)}{1-\Phi(c)}$  and  $c^* = \frac{c-\mu}{\sigma}$ .

The corresponding result when the distribution is truncated from above:

$$E(Y|Y \leq c) = \mu + \sigma \lambda_2(c^*) \leq \mu,$$

where  $\lambda_2(c) = \frac{-\phi(c)}{\Phi(c)}$ .

For a bivariate distribution  $(Y, X)$  :

$$\begin{aligned}E(Y|X \geq c) &= \mu_y + (\sigma_{yx}/\sigma_x^2) [E(X|X \geq c) - \mu_x] \\&= \mu_y + (\sigma_{yx}/\sigma_x) \lambda_1(c^*)\end{aligned}$$

Applying this result to the Tobit model:

$$E(y_i | \mathbf{x}_i, y_i > 0) = \mathbf{x}'_i \boldsymbol{\beta} + E(\varepsilon_i | \varepsilon_i > -\mathbf{x}'_i \boldsymbol{\beta}) = \mathbf{x}'_i \boldsymbol{\beta} + \sigma \frac{\phi(-\mathbf{x}'_i \boldsymbol{\beta} / \sigma)}{1 - \Phi(-\mathbf{x}'_i \boldsymbol{\beta} / \sigma)} = \mathbf{x}'_i \boldsymbol{\beta} + \sigma \frac{\phi(\mathbf{x}'_i \boldsymbol{\beta} / \sigma)}{\Phi(\mathbf{x}'_i \boldsymbol{\beta} / \sigma)}.$$

For any point  $c$ ,  $\frac{\phi(c)}{\Phi(c)}$  is called the inverse of Mill's ratio  $\lambda(c)$ .

Marginal effect:

It can be shown that

$$\frac{d\lambda(c)}{dc} = -\lambda(c) [c + \lambda(c)]$$

$$\frac{\partial E(y_i | \mathbf{x}_i, y_i > 0)}{\partial x_j} = \beta_j [1 - \lambda(\mathbf{x}'_i \boldsymbol{\beta} / \sigma) [\mathbf{x}'_i \boldsymbol{\beta} / \sigma + \lambda(\mathbf{x}'_i \boldsymbol{\beta} / \sigma)]],$$

where the adjustment factor  $[1 - \lambda(\mathbf{x}'_i \boldsymbol{\beta} / \sigma) [\mathbf{x}'_i \boldsymbol{\beta} / \sigma + \lambda(\mathbf{x}'_i \boldsymbol{\beta} / \sigma)]]$  is always between 0 and 1. This means that  $\beta_j$  determines the sign of the partial effect.

$$\begin{aligned} E(y_i | \mathbf{x}_i) &= E(y_i | \mathbf{x}_i, y_i > 0) P(y_i > 0) + 0 * P(y_i = 0) = \\ &= \mathbf{x}'_i \boldsymbol{\beta} \Phi(\mathbf{x}'_i \boldsymbol{\beta} / \sigma) + \sigma \phi(\mathbf{x}'_i \boldsymbol{\beta} / \sigma) \end{aligned}$$

Partial effect is then calculated as:

$$\frac{\partial E(y_i | \mathbf{x}_i)}{\partial x_j} = \frac{\partial P(y_i > 0 | \mathbf{x}_i)}{\partial x_j} E(y_i | \mathbf{x}_i, y_i > 0) + P(y_i > 0 | \mathbf{x}_i) \frac{\partial E(y_i | \mathbf{x}_i, y_i > 0)}{\partial x_j}.$$

This can be simplified to the following expression:

$$\frac{\partial E(y_i | \mathbf{x}_i)}{\partial x_{ij}} = \beta_j \Phi(\mathbf{x}'_i \boldsymbol{\beta} / \sigma)$$

Estimated by maximum likelihood

$$L = \prod_{i \in I_0} P(y_i = 0) \prod_{i \in I_1} f(y_i | y_i > 0) P(y_i > 0)$$

$$\begin{aligned} \ln L &= \sum_{i \in I_0} \ln P(y_i = 0) + \sum_{i \in I_1} [\ln f(y_i | y_i > 0)] + \ln P(y_i > 0) \\ &= \sum_{i \in I_0} \ln P(y_i = 0) + \sum_{i \in I_1} \ln f(y_i) = \\ &= \sum_{i \in I_0} \ln [1 - \Phi(\mathbf{x}'_i \boldsymbol{\beta} / \sigma)] + \sum_{i \in I_1} \ln \left[ \frac{1}{\sqrt{2\pi\sigma^2}} \exp\left(- (y_i - \mathbf{x}'_i \boldsymbol{\beta})^2 / 2\sigma^2\right) \right] \end{aligned}$$

### 3 The Roy Model

The economy consists of two occupations: fishers and hunters. Each individual can choose between these occupations.

$Y_{1i}$ — Earnings if individual  $i$  chooses to be a hunter.

$Y_{2i}$ — Earnings if individual  $i$  chooses to be a fisher.

The individuals are not equally productive in these occupations and can expect different earnings.

$$Y_{1i} = \mu_1 + u_{1i}$$

$$Y_{2i} = \mu_2 + u_{2i}$$

$(Y_1, Y_2)$  joint normal distribution with covariance matrix  $\begin{bmatrix} \sigma_1^2 & \sigma_{12} \\ \sigma_{21} & \sigma_2^2 \end{bmatrix}$ .

$$u_1 = Y_1 - \mu_1$$

$$u_2 = Y_2 - \mu_2$$

$$Z = \frac{\mu_1 - \mu_2}{\sigma} \text{ and } u = \frac{u_2 - u_1}{\sigma}.$$

$$\sigma^2 = V(u_1 - u_2)$$

The individual chooses to be a hunter if

$$\begin{aligned} Y_1 &> Y_2 \\ \mu_1 - \mu_2 &> u_2 - u_1 \\ Z &> u \end{aligned}$$

The expected *observed* earnings for hunters will then be

$$E(Y_1 | u < Z) = \mu_1 - \sigma_{1u} \frac{\phi(Z)}{\Phi(Z)},$$

where  $\sigma_{1u} = \text{cov}(u_1, u)$ .

The expected *observed* earnings for fishers is

$$E(Y_2 | u > Z) = \mu_2 + \sigma_{2u} \frac{\phi(Z)}{1 - \Phi(Z)},$$

where  $\sigma_{2u} = \text{cov}(u_2, u)$ .

**Case 1:**

$$\sigma_{1u} < 0$$

$$\sigma_{2u} > 0.$$

Observed incomes for both fishers and hunters are above  $\mu_1$  and  $\mu_2$  respectively. Individuals choose occupation according to their comparative advantage.

$$E(Y_1|u < Z) > \mu_1$$

$$E(Y_2|u > Z) > \mu_2$$

**Case 2:**

$$\sigma_{1u} < 0$$

$$\sigma_{2u} < 0.$$

High  $u_2$  draws corresponds to low  $u_2 - u_1$  draws.

This means that hunters are better in both hunting and fishing. Those who choose fishing are below average in both hunting and fishing - but they are better in fishing.

$$E(Y_1|u < Z) > \mu_1$$

$$E(Y_2|u > Z) < \mu_2$$

Observed average earnings for hunters is higher than  $\mu_1$  and observed average earnings for fishers are below  $\mu_2$ .

## 4 The Type II Tobit Model

$$\begin{aligned}
 y_i^* &= \mathbf{x}'_{1i}\boldsymbol{\beta}_1 + \varepsilon_{1i} \\
 h_i^* &= \mathbf{x}'_{2i}\boldsymbol{\beta}_2 + \varepsilon_{2i} \\
 y_i &= y_i^*, \quad h_i = 1 \text{ if } h_i^* > 0 \\
 y_i, \text{ not observed } h_i &= 0 \text{ if } h_i^* \leq 0
 \end{aligned}$$

$$\begin{pmatrix} \varepsilon_{1i} \\ \varepsilon_{2i} \end{pmatrix} \sim \left[ \begin{pmatrix} 0 \\ 0 \end{pmatrix}, \begin{pmatrix} \sigma_1^2 & \sigma_{12} \\ \sigma_{12} & 1 \end{pmatrix} \right]$$

$$\begin{aligned}
 E(y_i | h_i = 1) &= \mathbf{x}'_{1i}\boldsymbol{\beta}_1 + E(\varepsilon_{1i} | h_i = 1) \\
 &= \mathbf{x}'_{1i}\boldsymbol{\beta}_1 + E(\varepsilon_{1i} | \varepsilon_{2i} > -\mathbf{x}'_{2i}\boldsymbol{\beta}_2) = \\
 &= \mathbf{x}'_{1i}\boldsymbol{\beta}_1 + \frac{\sigma_{12} \phi(\mathbf{x}'_{2i}\boldsymbol{\beta}_2)}{\sigma_2^2 \Phi(\mathbf{x}'_{2i}\boldsymbol{\beta}_2)} = \\
 &= \mathbf{x}'_{1i}\boldsymbol{\beta}_1 + \sigma_{12}\lambda(\mathbf{x}'_{2i}\boldsymbol{\beta}_2)
 \end{aligned}$$

Heckman's two stage method:

1. Use a probit and estimate  $\lambda_i = \frac{\phi(\mathbf{x}'_{2i}\boldsymbol{\beta}_2)}{\Phi(\mathbf{x}'_{2i}\boldsymbol{\beta}_2)}$ .
2. Include  $\lambda_i$  in  $y_i = \mathbf{x}'_{1i}\boldsymbol{\beta}_1 + \sigma_{12}\lambda_i + \eta_i$ , where  $\eta_i = \varepsilon_{1i} - E(\varepsilon_{1i} | \mathbf{x}_i, h_i = 1)$ .

Classical paper: Heckman (1979) "Sample selection bias as a specification error" *Econometrica*, 47, 153-161.